



## Customized Lease Financing designed to match your budget, cash flow & ROI objectives



### **MHz AND PNC EQUIPMENT FINANCE OFFER BUDGET STRETCHING SOLUTIONS**

To enable your deployments, MHz and PNC EQUIPMENT FINANCE are working together to provide turn-key financial solutions with financing options designed to match your budget, cash flow and ROI objectives. Whether your financing needs are for equipment only or for a complete project, MHz can help! Many lenders don't understand or won't lend against the build-out time frame of an entire project, not to mention Systems Integration, Extended Warranties, Training and/or Service Level Agreements, etc.

### **SPREAD COSTS TO MATCH REVENUES (LET THE SYSTEM PAY FOR ITSELF)**

A real key to customizable financing is to spread-out the cost of new technology and match it to the timing of current and future revenue and cash flow. At its simplest, most Cable, Telco and IPTV providers have a subscriber base that will generate X revenue monthly. The cost of new equipment or a system is often proportionately high compared to the current revenue stream of a provider. MHz can now offer scaled monthly payment solutions, so you can launch new Services, Projects or Systems and in many cases be profitable right away without waiting for a "break even" point, months or even years down the road.

800-883-8839

## **A BUSINESS SOLUTION THAT ADDRESSES THE CHALLENGING ECONOMY**

In the current economy many bank lenders have reduced, tightened or withdrawn operating lines of credit or working capital. Many companies now must consider funding equipment purchases and projects out of cash flow, which in turn can create severe budgeting constraints. Our financing programs can help you:

## **MANAGE THE UNCERTAINTIES OF A CHANGING ECONOMIC ENVIRONMENT:**

- FIXED-RATE FINANCING WITH MONTHLY PAYMENT TERMS FROM 12 TO 84 MONTHS
- \$1 BUYOUT AT THE END OF THE LEASE-PURCHASE TERM
- INTERIM FINANCING DURING PROJECT INTEGRATION PHASE
- CAPITAL LEASE-PURCHASE, LOAN OR OPERATING LEASE TRANSACTION STRUCTURES
- EASY-START PROGRAMS WITH GRADUATED PAYMENTS TO MATCH REVENUE GROWTH
- A COST-JUSTIFIED ROI SOLUTION THAT ACTS AS A HEDGE AGAINST INFLATION
- FINANCING FROM \$25,000 to \$25,000,000.

***For more information on financing solutions or a PNC credit application, contact your Mega Hertz Account Manager at 800-883-8839.***

**Mega Hertz** is a Provider of Unique Multi-Vendor, Multi-Technology, System Solutions (MVSS) and Integration Services that support the deployment of advanced video, voice and data technologies in Fiber/Coax based Broadband/IP networks. MHz is focused on providing migration path products and solutions required in the All Digital network transition taking place within the U.S. by Broadband/IP Service Providers.

**Mega Hertz** "Engineering & Integration Group" provides pre-sale Engineering, Design, Project Management, Installation, Activation & Training, as well as Level 1 product support for MHz advanced video, voice and data end2end solutions.

**PNC EQUIPMENT FINANCE** is a wholly owned subsidiary of PNC Bank National, the nation's 5<sup>th</sup> largest bank. PNC Equipment finance with assets exceeding \$10 Billion is the 4<sup>th</sup> largest U.S. equipment financing firm.



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Payment estimates provided by MHz are for example only and subject to change by PNC Equipment Finance. Rates are subject to change at any time. Financing is subject to customer credit review, approval and completed documentation acceptable to PNC Equipment Finance. Payment terms include one payment in advance plus a one-time \$75.00 documentation fee.

**800-883-8839**